

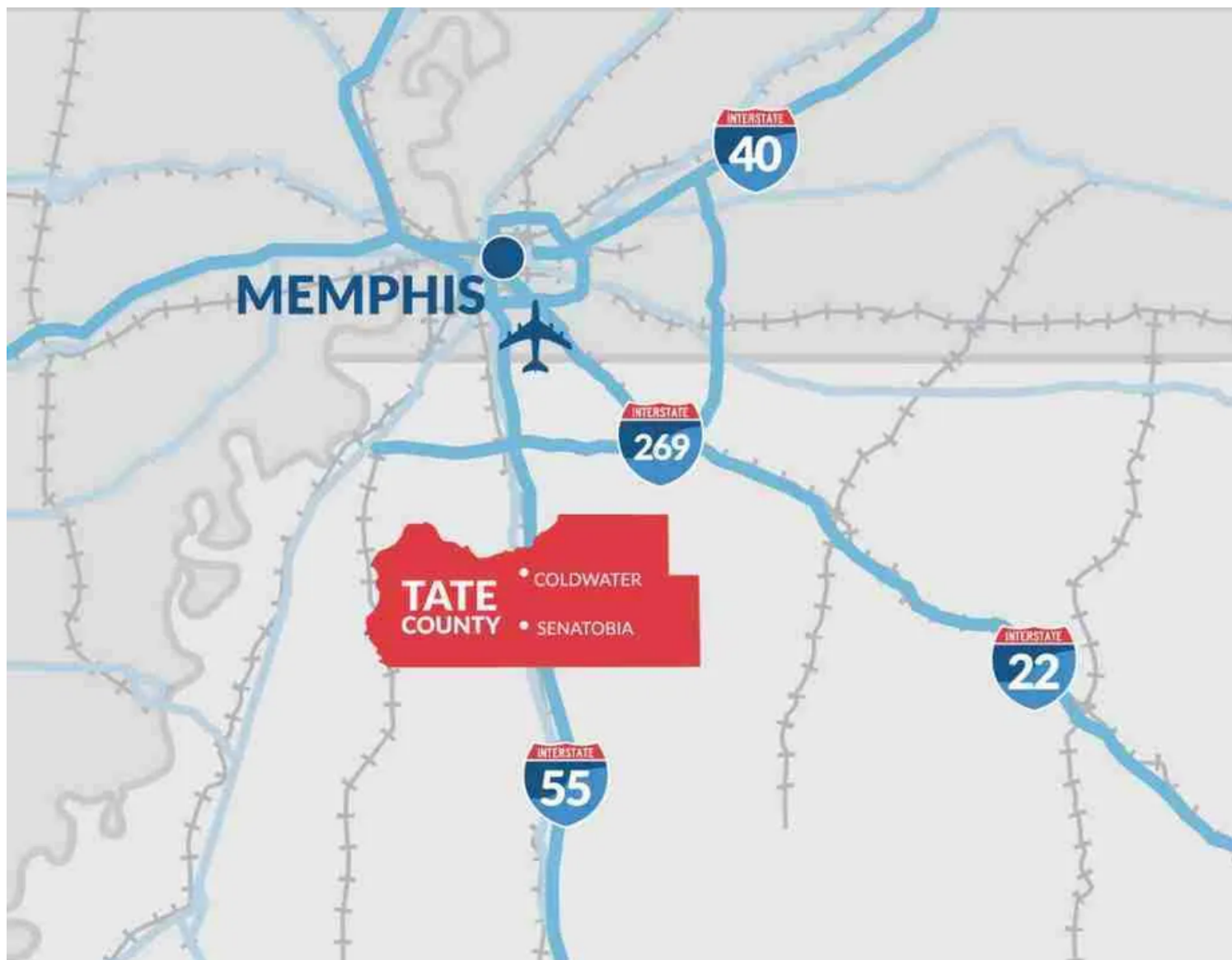


SEARCH FOR: CEO

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We Are Jobs



TATE COUNTY LARGE BUSINESSES



Calbee America Inc. offers a wide range of snacks and creative solutions to meet and exceed our customer's needs. Our fun and tasty products are innovative, exciting, and made with nature's goodness; proudly developed, produced, and delivered to our consumers by ONE Calbee family—a united community where we grow together by mutual respect and care.



Senatobia, Mississippi serves our U.S. customer base with circuit breakers and switches that are the heartbeat of the electrical industry. These innovative products are found in commercial, industrial and mission critical electrification applications.



Carlisle SynTec Systems offers a full range of roofing systems and installation methods to meet the needs of building owners, design professionals, and applicators. Carlisle proudly manufactures a wide range of its commercial roofing system construction materials in the United States, ensuring compliance with the Build America, Buy America Act.



Over the course of 30 years, we have grown to four large facilities, over 950 team members, and sales of over \$250 million. We have achieved this steady growth through our unending commitment to providing our customers with the highest quality products and services, on time and at competitive prices. Our services now include aluminum extrusion, fabrication, architectural and industrial finishes, and more.



PRIME Manufacturing Services specializes in maintenance, fabrication, and installation with a commitment to providing quality service every step of the way. Whether supporting a production facility, a commercial build, or a residential development, we take pride in delivering results that are punctual, professional, and tailored to our clients' needs. Our approach is hands-on, our people are personable, and our work speaks for itself.



FXI is a leading producer of sleep and comfort solutions across the entire value chain. We design, manufacture, and deliver mattresses, toppers, and pillows under our growing portfolio of owned brands, in highly diversified retail channels. Our intellectual property is manifested in over 400 patents, with applications in bedding, furniture, and engineered medical and transportation solutions. Our broad geographic footprint enables us to reach 97% of all U.S. customers within 48 hours.

PROXIMITY TO MEMPHIS AND OXFORD



Tate County, Mississippi, is conveniently located between the Memphis metropolitan area and the city of Oxford. The county is approximately 30–40 miles south of Memphis, providing relatively easy access to the city’s employment, healthcare, cultural, and transportation resources.

Tate County is also approximately 35–45 miles north of Oxford, making it accessible to the University of Mississippi and the broader economic and educational opportunities associated with the Oxford area. This strategic location provides Tate County with access to both the Memphis and Oxford regions while maintaining its predominantly rural character.

PROXIMITY TO MEMPHIS AND OXFORD



Tailgating at the Grove has been ranked
#1 college football tailgating spot.



45 miles to the University of Mississippi in
Oxford, MS

ABOUT TATE COUNTY



Tate County, Mississippi offers the best of both worlds — small-town charm with convenient access to the opportunities and amenities of the Memphis metropolitan area. Located just south of Memphis, Tate County is strategically positioned along Interstate 55 and provides businesses with excellent access to major markets, transportation infrastructure and a skilled regional workforce.

The county includes communities such as Senatobia, Coldwater, Strayhorn and Independence, each offering its own blend of community character, rural living and access to larger markets. Senatobia serves as a center for local shopping, dining, parks and community events, while Coldwater serves as a gateway to Tate County from the Memphis area and provides convenient access to recreational activities.

Tate County's strategic location is a major economic advantage. Memphis International Airport and the FedEx Global Freight Hub are approximately 30 minutes away, while the International Port of Memphis and major interstate trucking and rail facilities are available throughout the Memphis metropolitan area. Tate County is also served by Interstate 55 and the Grenada Railway.

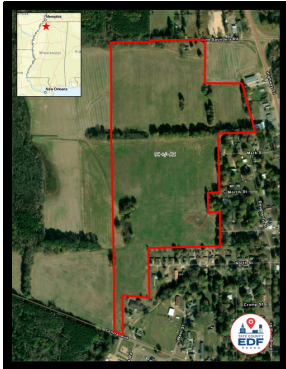
The county's location allows businesses to reach approximately 75% of U.S., Canadian and Mexican markets within a 20-hour truck drive, strengthening Tate County's position for manufacturing, logistics and distribution operations.

Tate County Courthouse

The Tate County Courthouse, located in the heart of Senatobia, serves as the center of county government and public services. The historic courthouse reflects Tate County's heritage while continuing to support the community through county administration, public records, and essential governmental services. Its central location provides convenient access for residents, businesses, and visitors conducting county business.



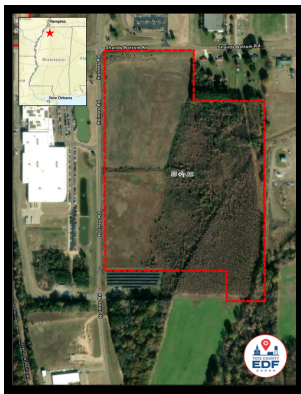
SELECT SITES



Coldwater Industrial Park - M1 Industrial Site

This 110-acre industrial site in Coldwater, Mississippi offers excellent access to major transportation routes and regional markets. The site is located approximately 5 miles from U.S. Highway 51, 10 miles from I-55, and 15 miles from I-269/I-69, providing convenient connectivity throughout North Mississippi and the Mid-South. The site is also within 35 miles of Memphis International Airport, 40 miles of downtown Memphis, and 40–45 miles of the Port of Memphis. Regional air service is available at both DeSoto County Airport and Panola County Airport, approximately 20 miles away.

The site offers 5 to 110 acres available for sale or lease and is supported by essential utilities, including natural gas from Atmos Energy, water and sewer from the City of Coldwater, and electricity from Entergy Mississippi. With its strategic location, available acreage, and strong utility infrastructure, the site provides an attractive opportunity for industrial development and business expansion.



City of Senatobia - 56-Acre M1 Industrial Site

The 56-acre M1 industrial site in Senatobia, Mississippi, is strategically located along Holmes Road with direct access to I-55 and convenient connections to I-269 and the Memphis logistics network.

The site is well suited for manufacturing, distribution, logistics, and agribusiness operations, with nearby rail service and approximately 45 minutes from Memphis International Airport and the FedEx hub.



City of Senatobia - 50-Acre M1 Industrial Site

The 50-acre M1 industrial site in Senatobia, Mississippi, offers a strategic location with convenient access to major transportation corridors and the broader Memphis logistics network. Located near I-55 and I-269, the site provides excellent regional connectivity, with existing rail infrastructure nearby and approximately 45 minutes from Memphis International Airport and the FedEx hub.



City of Senatobia - 16-Acre M1 Industrial Site

The 16-acre M1 industrial site in Senatobia, Mississippi, is well positioned within an established commercial and light-industrial corridor, offering convenient access to major transportation routes, public utilities, and existing industrial users. The site is well suited for manufacturing, warehousing, logistics, and service-based operations.

*These three sites offer a strong utility infrastructure, including electricity from Entergy, water and sewer from the City of Senatobia, natural gas, and fiber availability. The site is owned by the Tate County Economic Development Foundation under a long-term option and offers access to a strong manufacturing and logistics workforce supported by Northwest Mississippi Community College, AccelerateMS, and MS Works. State and local incentives, potential property tax exemptions, and other economic development advantages are available.

Industrial Land and Site Development

The City of Senatobia and the Tate County Board of Supervisors have designated funding to the Tate County Economic Development Foundation (TCEDF) to secure land options for future industrial growth. This investment demonstrates a strong local commitment to expanding Tate County's inventory of industrial property and ensuring the community is prepared to compete for new business and industry.

Currently, Tate County has more than 200 acres of shovel-ready industrial sites available for development. In addition, TCEDF is actively negotiating options on approximately 500–600 additional acres, creating significant opportunities for future industrial expansion and large-scale economic development projects.

NORTHWEST COMMUNITY COLLEGE



Northwest Mississippi Community College, located in Senatobia, has served Northwest Mississippi since 1927 and provides both academic pathways toward four-year degrees and technical training for career opportunities. Tate County EDF describes educating and training tomorrow's skilled workforce as a priority of the college.



Northwest also partners with industry through its Advanced Manufacturing Partnership (A.M.P.), which focuses on meeting demand for skilled workers, building partnerships and identifying internship opportunities connected to the Industrial Electronics Engineering Technology program.



Search or ask a question





Northwest Mississippi Community College Senatobia Campus



Northwest Mississippi Community College
1.87K subscribers

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<https://www.youtube.com/watch?v=WgjeoVVdrdE>

EDUCATION - THE SCHOOLS



Families in Tate County have access to a variety of public, private, and career and technical education opportunities. These options provide students with diverse pathways for academic achievement, workforce preparation, and continued education, helping prepare the next generation for success in college, careers, and the workforce.

Senatobia Municipal

3 Schools:
Elementary
Middle
High

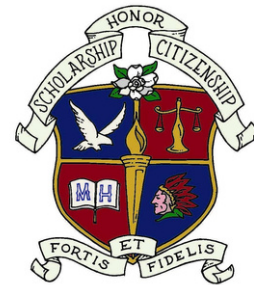
Tate County Schools

5 Traditional Campuses:
3 Elementary
2 High School

Career Technical Center

Private Education

Magnolia Heights School
PreK-12



TATE COUNTY SCHOOL DISTRICT

COLDWATER EAST TATE INDEPENDENCE STRAYHORN



HEALTHCARE



Our Community. Our Hospital.

Highland Hills Medical Center is a healthcare facility serving residents of Tate County and surrounding communities in northwest Mississippi. Located in Senatobia, the county seat, the medical center plays an important role in providing accessible healthcare services to a predominantly rural population. Its location within Tate County allows residents to obtain medical care closer to home while reducing the need to travel to larger healthcare systems in Memphis or other regional centers.

As part of the local healthcare infrastructure, Highland Hills Medical Center contributes to the community's overall health and well-being by providing medical services to individuals and families throughout the area. The facility is particularly important to rural residents who may experience barriers related to transportation, distance, healthcare access, and continuity of care. Its presence in Senatobia also supports the broader community by connecting residents with local healthcare resources and services.

Highland Hills Medical Center is therefore an important component of Tate County's healthcare network. Its role is especially significant given the county's rural character and its location between the larger metropolitan area of Memphis and the regional educational and healthcare resources of Oxford.



THE ORGANIZATION



The Tate County Economic Development Foundation (TCEDF) serves as a key organization supporting economic growth, business development, and community advancement throughout Tate County, Mississippi. The organization provides leadership in economic and community development with a focus on job retention, expansion, and creation, while also working to enhance the overall quality of life for residents.

TCEDF works to create new opportunities for businesses, residents, and visitors by promoting Tate County as an attractive place to live, work, invest, and conduct business. The organization actively markets the county to prospective businesses, residents, tourists, and visitors and serves as an important economic and business resource for the Tate County area. Through these efforts, TCEDF seeks to strengthen the local economy while supporting sustainable community development.

An important component of TCEDF's work is its Business Retention and Expansion (BR&E) program. Through this effort, the organization works directly with existing businesses to identify needs, address challenges, and support opportunities for growth and expansion. TCEDF also collaborates with local and regional economic development organizations, educational institutions, businesses, and other community partners to connect companies with resources and assistance.

Overall, the Tate County Economic Development Foundation plays an important role in strengthening the county's economic foundation and supporting its long-term development. By combining business recruitment and retention efforts with community development initiatives and regional partnerships, TCEDF works to position Tate County for continued economic opportunity and improved quality of life.



THE POSITION SUMMARY



CEO – Tate County Economic Development Foundation

The CEO of the Tate County Economic Development Foundation (TCEDF) provides strategic leadership and direction for economic and community development throughout Tate County. The CEO serves as the Foundation's primary leader and public representative, working closely with businesses, community leaders, elected officials, educational institutions, and regional and state economic development partners.

The CEO leads efforts focused on business recruitment, retention, and expansion; job creation and workforce development; community development; and promoting Tate County as a desirable place to live, work, invest, and do business. The position is responsible for developing strong relationships with existing and prospective businesses, identifying opportunities for investment and growth, and connecting businesses with appropriate resources and incentives.

The CEO also provides organizational leadership by implementing strategic priorities, managing the Foundation's programs and operations, supporting Board governance, and communicating TCEDF's goals, accomplishments, and opportunities. The CEO will serve as a visible advocate for Tate County and represent the community at local, regional, state, and industry events.

The successful candidate will demonstrate strong leadership, communication, relationship-building, strategic planning, and organizational management skills, with the ability to work effectively with diverse stakeholders and advance the economic interests of Tate County.

Residency Requirement: Residency in Tate County is strongly preferred to support active community involvement, accessibility, and a strong understanding of local economic and community priorities. The CEO is expected to establish and maintain a primary residence in Tate County, Mississippi, or within the community within six (6) months of accepting the position.

Through collaboration, advocacy, and leadership, the CEO will position TCEDF as a central resource for economic development and help strengthen the long-term economic vitality and quality of life of Tate County.

THE POSITION



Essential Duties and Responsibilities

- Develop and implement strategic economic development plans and initiatives for Tate County.
- Lead business recruitment, retention, and expansion efforts to support economic growth and job creation.
- Identify and pursue industrial, commercial, and retail development opportunities.
- Coordinate with local, state, and federal agencies regarding grants, incentives, infrastructure, and development programs.
- Manage site selection inquiries and maintain relationships with prospective industries and developers.
- Prepare and oversee budgets, financial reports, and funding requests for TCEDF.
- Serve as the primary spokesperson and representative for TCEDF at meetings, conferences, and public events.
- Build and maintain strong partnerships with municipal governments, county officials, educational institutions, utilities, chambers of commerce, and private sector stakeholders.
- Oversee marketing and promotional efforts to position Tate County as a competitive location for investment and development.
- Supervise the TCEDF staff, consultants, interns, and contracted services as applicable.
- Prepare reports, presentations, and updates for the Board of Directors and funding partners.
- Ensure compliance with all applicable laws, regulations, grant requirements, and organizational policies.
- Support workforce development initiatives and collaboration with local schools, colleges, and training providers.
- Coordinate special projects, community development initiatives, and strategic planning activities.

THE POSITION



Qualifications

- Bachelor's degree in Business Administration, Public Administration, Economic Development, Marketing, Finance, or a related field preferred.
- Minimum of five years of leadership or management experience in economic development, business development, public administration, or related fields preferred.
- Strong knowledge of economic development practices, industrial recruitment, grant administration, and project management.
- Excellent communication, public speaking, and relationship-building skills.
- Ability to work effectively with elected officials, business leaders, community organizations, and the public.
- Experience with budgeting, financial management, and strategic planning.
- Strong organizational skills with the ability to manage multiple projects and deadlines.
- Proficiency in Microsoft Office and other business-related software.

Preferred Skills and Attributes

- Visionary leadership with the ability to advance long-term community and economic growth.
- Strong negotiation and problem-solving abilities.
- Knowledge of Mississippi economic development programs and incentives.
- Ability to maintain confidentiality and professionalism.
- Self-motivated with the ability to work independently and collaboratively.

Reporting Structure

The CEO reports directly to the Tate County Economic Development Foundation Board of Directors.

Compensation

Compensation \$175,000+ plus benefits with qualifications and experience.

Work Environment

This position primarily operates in a professional office environment but may require travel throughout Tate County, the State of Mississippi, and other locations as necessary for meetings, conferences, and project development activities.

Tate County Economic Development Foundation is an Equal Opportunity Employer.



HOW TO APPLY

**SUBMIT YOUR RESUME ELECTRONICALLY BY
5PM CST, FRIDAY, SEPTEMBER 25, 2026**

TO APPLY, VISIT

**jobs.thenextmovegroup.com/tatecounty
or email liv@thenextmovegroup.com**

**If you have questions, please reach out to
Alivia Tipton at liv@thenextmovegroup.com or
(800) 764-3105**

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