clarksville area chamber of commerce

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ABOUT CLARKSVILLE - MONTGOMERY EDC

The Clarksville-Montgomery County Economic Development Council (EDC) works to advance economic prosperity throughout Clarksville, Montgomery County, and the surrounding area by coordinating strategies that support business growth, investment, and community development.

The EDC brings together the Clarksville Area Chamber of Commerce, Clarksville-Montgomery County Industrial Development Board, and Visit Clarksville under a unified partnership. This collaborative structure dates to the 1990s, when community leaders brought the organizations together under one administration to strengthen and coordinate economic development efforts.

Today, the Partnership works to attract new industries, support existing businesses, and strengthen the quality of life that makes Clarksville-Montgomery County an attractive place to live, work, visit, and invest. Its efforts are further supported by the Aspire Clarksville Foundation, a privately funded economic development and community marketing initiative.

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COMMUNITY LIFE

Life in Clarksville combines the energy of one of Tennessee's growing communities with a historic downtown, abundant outdoor recreation, and convenient access to Nashville. Located along the Cumberland River, the community offers a blend of urban amenities and scenic outdoor spaces.

Downtown Clarksville features locally owned restaurants and shops, art galleries, historic architecture, entertainment, and community events throughout the year. The community is also home to Austin Peay State University, while nearby Fort Campbell plays an important role in the area's culture and identity.

Outdoor recreation is a major part of life in Clarksville. Residents can enjoy the Cumberland Riverwalk, the Clarksville Greenway, Dunbar Cave State Natural Area, parks, trails, boating, kayaking, fishing, and other activities throughout the area.





SCHOOLS

Clarksville-Montgomery County offers a strong education system designed to prepare students for both college and the workforce. **The Clarksville-Montgomery County School System (CMCSS)** is Tennessee's seventh-largest school district, serving nearly 39,000 students across the community.

CMCSS provides specialized college and career pathways throughout its high schools, including programs focused on business and marketing, engineering and design, supply chain management, health science, robotics and technology, and other high-demand fields.

Higher education is anchored by **Austin Peay State University**, with more than 10,000 students, alongside **Nashville State Community College** and the **Tennessee College of Applied Technology.** Together, these institutions provide degrees, technical, dual-enrollment, and workforce-training opportunities that help support the region's growing employers.





EXISTING INDUSTRIES

Clarksville-Montgomery County has developed a diverse and rapidly expanding economy anchored by advanced manufacturing, automotive suppliers, technology, logistics, and major military assets. The community is home to 60+ manufacturing facilities and has attracted significant industrial investment from both domestic and international companies.

ADVANCED MANUFACTURING & AEROSPACE

Manufacturing is a major driver of Clarksville's economy. The community is home to global manufacturers including LG Electronics, Hankook Tire, Trane, Bridgestone Metalpha, Florim USA, and Jostens. Products made locally range from tires and HVAC equipment to appliances, steel cord, tile, and printing products.

EV & BATTERY TECHNOLOGY

Clarksville is emerging as a major location for the electric-vehicle battery supply chain. LG Chem announced approximately **$3.2 billion** for a cathode-material manufacturing facility in Clarksville, representing what Tennessee officials described at announcement as the state's largest foreign direct investment project. The project was announced with approximately **860 new jobs.**

INFORMATION TECHNOLOGY & DATA

The region has also attracted major technology investment. **Google** selected Clarksville for a data center, adding information technology and data infrastructure to a local economy historically known for manufacturing and military activity.







STRATEGIC LOCATION & REGIONAL REACH

Located in northern Middle Tennessee along the Cumberland River, Clarksville-Montgomery County offers businesses strategic access to major markets throughout the Southeast and across the United States. The community sits along Interstate 24, a primary transportation corridor connecting Clarksville to Nashville and regional markets beyond.

Clarksville is approximately 45 minutes northwest of Nashville, providing convenient access to the Nashville metropolitan area and Nashville International Airport. I-24 runs directly through Montgomery County with four major interchanges, while U.S. Highways 41 and 79 provide additional regional connectivity.

The community's transportation network includes road, rail, river, and air access, supporting manufacturing, distribution, corporate operations, and other industries. Clarksville's central location places 76% of major U.S. cities within a one-day drive, providing companies with efficient access to customers, suppliers, and markets.





THE POSITION

The Clarksville-Montgomery County Economic Development Council is seeking a dynamic, relationship-driven leader to serve as Executive Director of the Clarksville Area Chamber of Commerce.

Reporting to the President/CEO of the Economic Development Council, the Executive Director will lead the Chamber's day-to-day operations while representing the interests of the business community and its membership. The position will help advance community development, promote a strong business and economic environment, and support initiatives that enhance quality of life throughout the region.

The Executive Director will provide leadership in strategic planning, board relations, financial management, membership growth and retention, fundraising, marketing and communications, and staff and volunteer development. The position will also contribute to regional business development and recruitment efforts while strengthening relationships with military, government, business, and community partners.

This role offers the opportunity to lead a prominent business organization while helping shape the continued economic and community success of Clarksville-Montgomery County.



DUTIES & RESPONSIBILITIES

The Executive Director will provide strategic and operational leadership for the Clarksville Area Chamber of Commerce while supporting broader economic development efforts throughout Clarksville-Montgomery County. The position will work closely with Chamber members, the Board of Directors, staff, volunteers, businesses, government leaders, and community partners.

- Lead the Chamber's strategic planning and implementation and develop an ambitious annual program of work.
- Build and maintain strong relationships with the Board of Directors, providing leadership and support in advancing organizational priorities.
- Manage the day-to-day operations of the Chamber, including staff and volunteer leadership.
- Oversee financial management and budgeting to support the organization's long-term sustainability.
- Drive membership growth and retention while identifying opportunities to expand services and value for Chamber members.
- Advocate for the business community and the economic well-being of Clarksville-Montgomery County.
- Contribute to regional business development and recruitment initiatives.
- Support Foundation fundraising and cultivate relationships with investors, businesses, and community partners.
- Lead marketing and communications efforts that strengthen the Chamber's visibility and engagement.
- Identify, recruit, and develop volunteer leadership throughout the organization.
- Foster strong military and government relationships, strengthening collaboration between the Chamber and key regional partners.

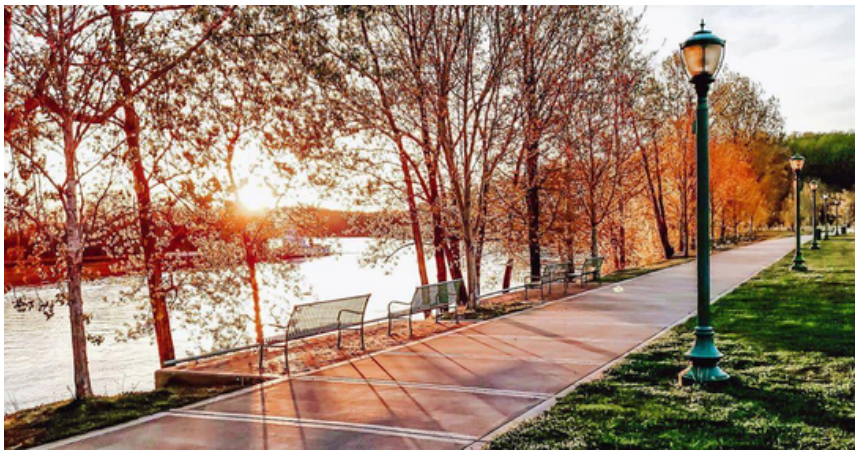
KNOWLEDGE & SKILLS

The successful candidate will be a strategic, collaborative, and relationship-driven leader with the ability to represent the Chamber and Clarksville-Montgomery County's business community effectively. This individual should be comfortable leading an organization, engaging diverse stakeholders, managing financial and operational priorities, and building strong partnerships throughout the community.

- Strong strategic planning and organizational leadership skills.
- Demonstrated financial acumen, including budgeting and financial management.
- Experience supervising and developing staff and volunteer leaders.
- Excellent public speaking and communication skills.
- Proven ability to build and maintain strong business and community relationships.
- Experience planning and supporting events, programs, and member initiatives.
- Strong fundraising and relationship-development abilities.
- Ability to work effectively with boards, businesses, government partners, military leadership, and community stakeholders.
- Ability to balance multiple organizational priorities while providing effective day-to-day leadership.

QUALIFICATIONS:

Education: Graduation from a college or university in a related field is required.
Experience: A minimum of 3–5 years of experience in Chamber management or a related nonprofit membership organization is preferred.



COMPENSATION & BENEFITS

Salary: $140,000-$150,000

The Clarksville-Montgomery County Economic Development Council offers a competitive employee benefits package designed to support the health, financial well-being, and work-life balance of its employees.

Benefits:

- 401(k) Retirement Plan — 4% EDC contribution plus a 100% match on employee contributions up to 4% of annual pay; eligibility begins after six months.
- Medical Insurance — Individual coverage available for a $60 monthly employee premium; family coverage is also available.
- Long-Term Disability Insurance — 100% employer-funded.
- Vision Coverage — 100% employer-funded.
- Cafeteria Plan — IRC Section 125.
- Paid Vacation — One week after six months to three weeks after one year.
- Sick Leave — 10 days after 90 days of employment and 10 days annually thereafter.
- 13 Paid Holidays annually.
- 2 Personal Days annually after one year of employment.
- $500 Monthly Vehicle Allowance in lieu of mileage reimbursement.
- Company-Provided Cell Phone and service.
- Merit-Based Increase Eligibility in conjunction with annual performance reviews.
- Vacation increases to three weeks after 5 years, four weeks after 10 years, and five weeks after 20 years.

BACKGROUND

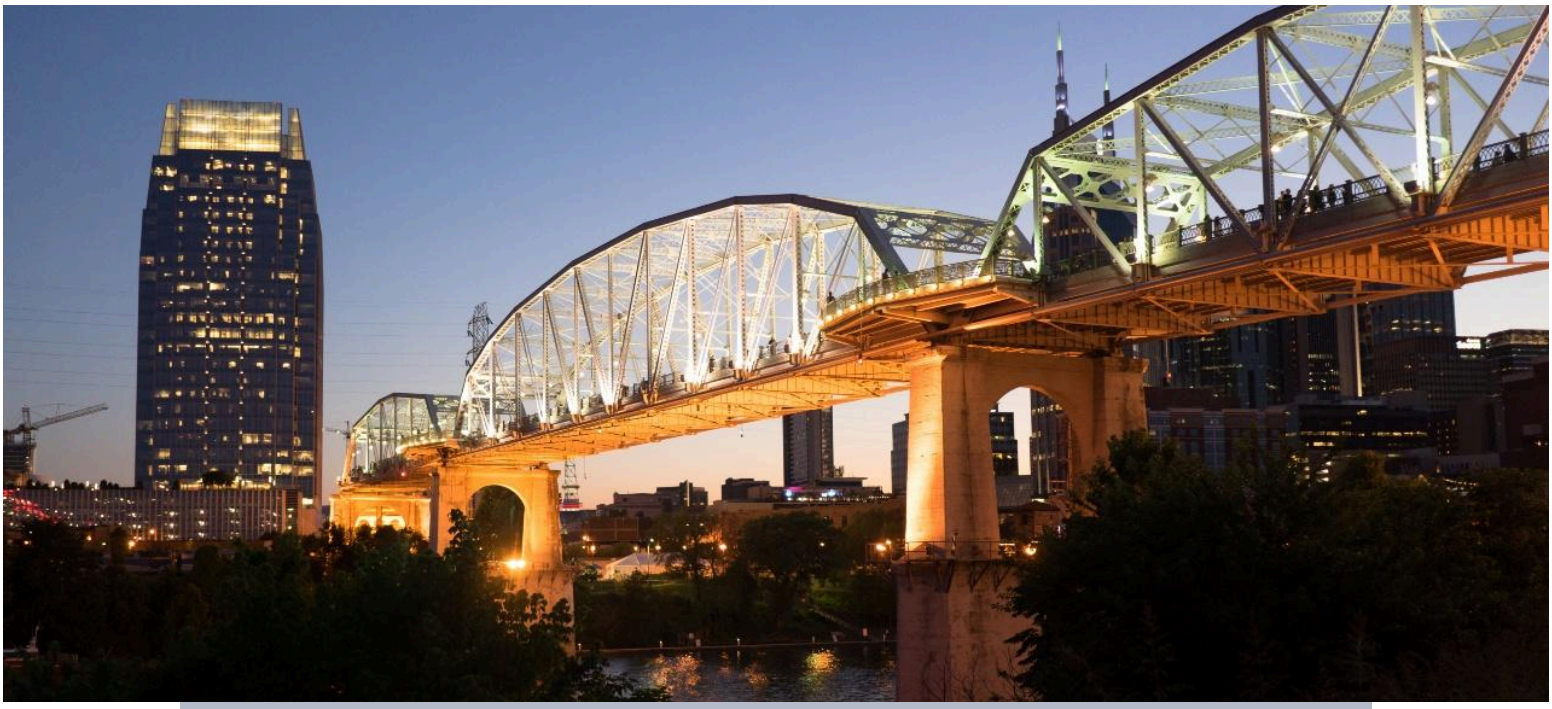
The final candidates will undergo background checks and credit checks that may include:

- Criminal records
- Driving records
- Education completion
- Personality profile assessments

HOW TO APPLY

SUBMIT YOUR RESUME ELECTRONICALLY
POSITION OPEN UNTIL DECEMBER, 2ND, 2026

TO APPLY, VISIT
jobs.thenextmovegroup.com/clarksvillechamberdirector
or email liv@thenextmovegroup.com



GET IN TOUCH

If you have questions, please reach out to Alivia Tipton at liv@thenextmovegroup.com or (800) 764-3105

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